

Fundamentals Level – Skills Module

# Financial Management

Thursday 6 December 2007

**Time allowed**

Reading and planning: 15 minutes

Writing: 3 hours

ALL FOUR questions are compulsory and MUST be attempted.

**Formulae Sheet, Present Value and Annuity Tables are on pages 6, 7 and 8.**

**Do NOT open this paper until instructed by the supervisor.**

**During reading and planning time only the question paper may be annotated. You must NOT write in your answer booklet until instructed by the supervisor.**

**This question paper must not be removed from the examination hall.**

The Association of Chartered Certified Accountants

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The logo for the Association of Chartered Certified Accountants (ACCA). It features the letters 'ACCA' in a stylized, bold, white font with a double outline, set against a black rectangular background.

**ALL FOUR questions are compulsory and MUST be attempted**

- 1 (a)** Phobis Co is considering a bid for Danoca Co. Both companies are stock-market listed and are in the same business sector. Financial information on Danoca Co, which is shortly to pay its annual dividend, is as follows:

Number of ordinary shares	5 million
Ordinary share price (ex div basis)	\$3.30
Earnings per share	40.0c
Proposed payout ratio	60%
Dividend per share one year ago	23.3c
Dividend per share two years ago	22.0c
Equity beta	1.4
Other relevant financial information	
Average sector price/earnings ratio	10
Risk-free rate of return	4.6%
Return on the market	10.6%

**Required:**

**Calculate the value of Danoca Co using the following methods:**

- (i) price/earnings ratio method;**
- (ii) dividend growth model;**

**and discuss the significance, to Phobis Co, of the values you have calculated, in comparison to the current market value of Danoca Co.** (11 marks)

- (b)** Phobis Co has in issue 9% bonds which are redeemable at their par value of \$100 in five years' time. Alternatively, each bond may be converted on that date into 20 ordinary shares of the company. The current ordinary share price of Phobis Co is \$4.45 and this is expected to grow at a rate of 6.5% per year for the foreseeable future. Phobis Co has a cost of debt of 7% per year.

**Required:**

**Calculate the following current values for each \$100 convertible bond:**

- (i) market value;**
- (ii) floor value;**
- (iii) conversion premium.**

(6 marks)

- (c) Distinguish between weak form, semi-strong form and strong form stock market efficiency, and discuss the significance to a listed company if the stock market on which its shares are traded is shown to be semi-strong form efficient.** (8 marks)

**(25 marks)**

- 2 Duo Co needs to increase production capacity to meet increasing demand for an existing product, 'Quago', which is used in food processing. A new machine, with a useful life of four years and a maximum output of 600,000 kg of Quago per year, could be bought for \$800,000, payable immediately. The scrap value of the machine after four years would be \$30,000. Forecast demand and production of Quago over the next four years is as follows:

Year	1	2	3	4
Demand (kg)	1.4 million	1.5 million	1.6 million	1.7 million

Existing production capacity for Quago is limited to one million kilograms per year and the new machine would only be used for demand additional to this.

The current selling price of Quago is \$8.00 per kilogram and the variable cost of materials is \$5.00 per kilogram. Other variable costs of production are \$1.90 per kilogram. Fixed costs of production associated with the new machine would be \$240,000 in the first year of production, increasing by \$20,000 per year in each subsequent year of operation.

Duo Co pays tax one year in arrears at an annual rate of 30% and can claim capital allowances (tax-allowable depreciation) on a 25% reducing balance basis. A balancing allowance is claimed in the final year of operation.

Duo Co uses its after-tax weighted average cost of capital when appraising investment projects. It has a cost of equity of 11% and a before-tax cost of debt of 8.6%. The long-term finance of the company, on a market-value basis, consists of 80% equity and 20% debt.

**Required:**

- (a) Calculate the net present value of buying the new machine and advise on the acceptability of the proposed purchase (work to the nearest \$1,000). (13 marks)
- (b) Calculate the internal rate of return of buying the new machine and advise on the acceptability of the proposed purchase (work to the nearest \$1,000). (4 marks)
- (c) Explain the difference between risk and uncertainty in the context of investment appraisal, and describe how sensitivity analysis and probability analysis can be used to incorporate risk into the investment appraisal process. (8 marks)

**(25 marks)**

3 The following financial information relates to Echo Co:

**Income statement information for the last year**

	\$m
Profit before interest and tax	12
Interest	3
	<hr/>
Profit before tax	9
Income tax expense	3
	<hr/>
Profit for the period	6
Dividends	2
	<hr/>
Retained profit for the period	4

**Balance sheet information as at the end of the last year**

	\$m	\$m
Ordinary shares, par value 50c	5	
Retained earnings	15	
	<hr/>	
Total equity		20
8% loan notes, redeemable in three years' time		30
		<hr/>
Total equity and non-current liabilities		50

**Average data on companies similar to Echo Co:**

Interest coverage ratio	8 times
Long-term debt/equity (book value basis)	80%

The board of Echo Co is considering several proposals that have been made by its finance director. Each proposal is independent of any other proposal.

**Proposal A**

The current dividend per share should be increased by 20% in order to make the company more attractive to equity investors.

**Proposal B**

A bond issue should be made in order to raise \$15 million of new debt capital. Although there are no investment opportunities currently available, the cash raised would be invested on a short-term basis until a suitable investment opportunity arose. The loan notes would pay interest at a rate of 10% per year and be redeemable in eight years' time at par.

**Proposal C**

A 1 for 4 rights issue should be made at a 20% discount to the current share price of \$2.30 per share in order to reduce gearing and the financial risk of the company.

**Required:**

- (a) **Analyse and discuss Proposal A.** (5 marks)
- (b) **Evaluate and discuss Proposal B.** (7 marks)
- (c) **Calculate the theoretical ex rights price per share and the amount of finance that would be raised under Proposal C. Evaluate and discuss the proposal to use these funds to reduce gearing and financial risk.** (7 marks)
- (d) **Discuss the attractions of operating leasing as a source of finance.** (6 marks)

**(25 marks)**

- 4 PKA Co is a European company that sells goods solely within Europe. The recently-appointed financial manager of PKA Co has been investigating the working capital management of the company and has gathered the following information:

**Inventory management**

The current policy is to order 100,000 units when the inventory level falls to 35,000 units. Forecast demand to meet production requirements during the next year is 625,000 units. The cost of placing and processing an order is €250, while the cost of holding a unit in stores is €0.50 per unit per year. Both costs are expected to be constant during the next year. Orders are received two weeks after being placed with the supplier. You should assume a 50-week year and that demand is constant throughout the year.

**Accounts receivable management**

Domestic customers are allowed 30 days' credit, but the financial statements of PKA Co show that the average accounts receivable period in the last financial year was 75 days. The financial manager also noted that bad debts as a percentage of sales, which are all on credit, increased in the last financial year from 5% to 8%.

**Accounts payable management**

PKA Co has used a foreign supplier for the first time and must pay \$250,000 to the supplier in six months' time. The financial manager is concerned that the cost of these supplies may rise in euro terms and has decided to hedge the currency risk of this account payable. The following information has been provided by the company's bank:

Spot rate (\$ per €): 1.998 ± 0.002  
Six months forward rate (\$ per €): 1.979 ± 0.004

Money market rates available to PKA Co:

	<b>Borrowing</b>	<b>Deposit</b>
One year euro interest rates:	6.1%	5.4%
One year dollar interest rates:	4.0%	3.5%

Assume that it is now 1 December and that PKA Co has no surplus cash at the present time.

**Required:**

- (a) **Identify the objectives of working capital management and discuss the conflict that may arise between them.** (3 marks)
- (b) **Calculate the cost of the current ordering policy and determine the saving that could be made by using the economic order quantity model.** (7 marks)
- (c) **Discuss ways in which PKA Co could improve the management of domestic accounts receivable.** (7 marks)
- (d) **Evaluate whether a money market hedge, a forward market hedge or a lead payment should be used to hedge the foreign account payable.** (8 marks)

**(25 marks)**

## Formulae Sheet

### Economic order quantity

$$= \sqrt{\frac{2C_o D}{C_H}}$$

### Miller – Orr Model

$$\text{Return point} = \text{Lower limit} + \left(\frac{1}{3} \times \text{spread}\right)$$

$$\text{Spread} = 3 \left[ \frac{\frac{3}{4} \times \text{transaction cost} \times \text{variance of cash flows}}{\text{interest rate}} \right]^{\frac{1}{3}}$$

### The Capital Asset Pricing Model

$$E(r_i) = R_f + \beta_i (E(r_m) - R_f)$$

### The asset beta formula

$$\beta_a = \left[ \frac{V_e}{(V_e + V_d(1 - T))} \beta_e \right] + \left[ \frac{V_d(1 - T)}{(V_e + V_d(1 - T))} \beta_d \right]$$

### The Growth Model

$$P_o = \frac{D_o(1 + g)}{(r_e - g)}$$

### Gordon's growth approximation

$$g = br_e$$

### The weighted average cost of capital

$$\text{WACC} = \left[ \frac{V_e}{V_e + V_d} \right] k_e + \left[ \frac{V_d}{V_e + V_d} \right] k_d (1 - T)$$

### The Fisher formula

$$(1 + i) = (1 + r)(1 + h)$$

### Purchasing power parity and interest rate parity

$$S_1 = S_0 \times \frac{(1 + h_c)}{(1 + h_b)} \quad F_0 = S_0 \times \frac{(1 + i_c)}{(1 + i_b)}$$

### Present Value Table

Present value of 1 i.e.  $(1 + r)^{-n}$

Where  $r$  = discount rate  
 $n$  = number of periods until payment

		<i>Discount rate (r)</i>										
<i>Periods</i>		1%	2%	3%	4%	5%	6%	7%	8%	9%	10%	
(n)		<hr/>										
1		0.990	0.980	0.971	0.962	0.952	0.943	0.935	0.926	0.917	0.909	1
2		0.980	0.961	0.943	0.925	0.907	0.890	0.873	0.857	0.842	0.826	2
3		0.971	0.942	0.915	0.889	0.864	0.840	0.816	0.794	0.772	0.751	3
4		0.961	0.924	0.888	0.855	0.823	0.792	0.763	0.735	0.708	0.683	4
5		0.951	0.906	0.863	0.822	0.784	0.747	0.713	0.681	0.650	0.621	5
6		0.942	0.888	0.837	0.790	0.746	0.705	0.666	0.630	0.596	0.564	6
7		0.933	0.871	0.813	0.760	0.711	0.665	0.623	0.583	0.547	0.513	7
8		0.923	0.853	0.789	0.731	0.677	0.627	0.582	0.540	0.502	0.467	8
9		0.914	0.837	0.766	0.703	0.645	0.592	0.544	0.500	0.460	0.424	9
10		0.905	0.820	0.744	0.676	0.614	0.558	0.508	0.463	0.422	0.386	10
11		0.896	0.804	0.722	0.650	0.585	0.527	0.475	0.429	0.388	0.350	11
12		0.887	0.788	0.701	0.625	0.557	0.497	0.444	0.397	0.356	0.319	12
13		0.879	0.773	0.681	0.601	0.530	0.469	0.415	0.368	0.326	0.290	13
14		0.870	0.758	0.661	0.577	0.505	0.442	0.388	0.340	0.299	0.263	14
15		0.861	0.743	0.642	0.555	0.481	0.417	0.362	0.315	0.275	0.239	15
<hr/>												
(n)		11%	12%	13%	14%	15%	16%	17%	18%	19%	20%	
1		0.901	0.893	0.885	0.877	0.870	0.862	0.855	0.847	0.840	0.833	1
2		0.812	0.797	0.783	0.769	0.756	0.743	0.731	0.718	0.706	0.694	2
3		0.731	0.712	0.693	0.675	0.658	0.641	0.624	0.609	0.593	0.579	3
4		0.659	0.636	0.613	0.592	0.572	0.552	0.534	0.516	0.499	0.482	4
5		0.593	0.567	0.543	0.519	0.497	0.476	0.456	0.437	0.419	0.402	5
6		0.535	0.507	0.480	0.456	0.432	0.410	0.390	0.370	0.352	0.335	6
7		0.482	0.452	0.425	0.400	0.376	0.354	0.333	0.314	0.296	0.279	7
8		0.434	0.404	0.376	0.351	0.327	0.305	0.285	0.266	0.249	0.233	8
9		0.391	0.361	0.333	0.308	0.284	0.263	0.243	0.225	0.209	0.194	9
10		0.352	0.322	0.295	0.270	0.247	0.227	0.208	0.191	0.176	0.162	10
11		0.317	0.287	0.261	0.237	0.215	0.195	0.178	0.162	0.148	0.135	11
12		0.286	0.257	0.231	0.208	0.187	0.168	0.152	0.137	0.124	0.112	12
13		0.258	0.229	0.204	0.182	0.163	0.145	0.130	0.116	0.104	0.093	13
14		0.232	0.205	0.181	0.160	0.141	0.125	0.111	0.099	0.088	0.078	14
15		0.209	0.183	0.160	0.140	0.123	0.108	0.095	0.084	0.074	0.065	15

### Annuity Table

Present value of an annuity of 1 i.e.  $\frac{1 - (1 + r)^{-n}}{r}$

Where  $r$  = discount rate  
 $n$  = number of periods

Periods (n)	Discount rate (r)										
	1%	2%	3%	4%	5%	6%	7%	8%	9%	10%	
1	0.990	0.980	0.971	0.962	0.952	0.943	0.935	0.926	0.917	0.909	1
2	1.970	1.942	1.913	1.886	1.859	1.833	1.808	1.783	1.759	1.736	2
3	2.941	2.884	2.829	2.775	2.723	2.673	2.624	2.577	2.531	2.487	3
4	3.902	3.808	3.717	3.630	3.546	3.465	3.387	3.312	3.240	3.170	4
5	4.853	4.713	4.580	4.452	4.329	4.212	4.100	3.993	3.890	3.791	5
6	5.795	5.601	5.417	5.242	5.076	4.917	4.767	4.623	4.486	4.355	6
7	6.728	6.472	6.230	6.002	5.786	5.582	5.389	5.206	5.033	4.868	7
8	7.652	7.325	7.020	6.733	6.463	6.210	5.971	5.747	5.535	5.335	8
9	8.566	8.162	7.786	7.435	7.108	6.802	6.515	6.247	5.995	5.759	9
10	9.471	8.983	8.530	8.111	7.722	7.360	7.024	6.710	6.418	6.145	10
11	10.37	9.787	9.253	8.760	8.306	7.887	7.499	7.139	6.805	6.495	11
12	11.26	10.58	9.954	9.385	8.863	8.384	7.943	7.536	7.161	6.814	12
13	12.13	11.35	10.63	9.986	9.394	8.853	8.358	7.904	7.487	7.103	13
14	13.00	12.11	11.30	10.56	9.899	9.295	8.745	8.244	7.786	7.367	14
15	13.87	12.85	11.94	11.12	10.38	9.712	9.108	8.559	8.061	7.606	15
(n)	11%	12%	13%	14%	15%	16%	17%	18%	19%	20%	
1	0.901	0.893	0.885	0.877	0.870	0.862	0.855	0.847	0.840	0.833	1
2	1.713	1.690	1.668	1.647	1.626	1.605	1.585	1.566	1.547	1.528	2
3	2.444	2.402	2.361	2.322	2.283	2.246	2.210	2.174	2.140	2.106	3
4	3.102	3.037	2.974	2.914	2.855	2.798	2.743	2.690	2.639	2.589	4
5	3.696	3.605	3.517	3.433	3.352	3.274	3.199	3.127	3.058	2.991	5
6	4.231	4.111	3.998	3.889	3.784	3.685	3.589	3.498	3.410	3.326	6
7	4.712	4.564	4.423	4.288	4.160	4.039	3.922	3.812	3.706	3.605	7
8	5.146	4.968	4.799	4.639	4.487	4.344	4.207	4.078	3.954	3.837	8
9	5.537	5.328	5.132	4.946	4.772	4.607	4.451	4.303	4.163	4.031	9
10	5.889	5.650	5.426	5.216	5.019	4.833	4.659	4.494	4.339	4.192	10
11	6.207	5.938	5.687	5.453	5.234	5.029	4.836	4.656	4.486	4.327	11
12	6.492	6.194	5.918	5.660	5.421	5.197	4.988	4.793	4.611	4.439	12
13	6.750	6.424	6.122	5.842	5.583	5.342	5.118	4.910	4.715	4.533	13
14	6.982	6.628	6.302	6.002	5.724	5.468	5.229	5.008	4.802	4.611	14
15	7.191	6.811	6.462	6.142	5.847	5.575	5.324	5.092	4.876	4.675	15

**End of Question Paper**